IBM China

IBM

2022 12 15 / /-- 2022 IBM IBM IBM IBM IBM IBM —— IBM AI IBM

IBM Harris Poll IBM ^[i] 77% 1/4 82%

IBM IBM

58% 59% 53% IT

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3000 80% " "

IBM AI IBM IBM 141 15% 12 IBM 222 20% IBM IBM

IBM 41

" IBM 15% IBM AI " " 2023 "

2023 AI

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            ESG
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                              IBM
                                       ΑI
              IBM Planning Analytics PA
                                                       Maximo Al
       Instana Turbonomic QRadar
IBM Mylnvenio AIP-Connect
                                                     API- Connect
                           IBM
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IBM Maximo AI IBM Maixmo 10%

IBM PA IBM Planning Analytics

IBM AlOps " " IBM Obervalility by Instana APM 10

IBM Al IBM Air Gap 3 4 3

IBM

• IBM IT LinuxONE Maximo

AI IBM IBM Planning Analytics

• IT IBM IT Cloud Pak for Watson AlOps IBM Observability by Instana APM Turbonomic Application Resource

Management (ARM)

FlashSystem -Spectrum Scale /ESS Spectrum Virtualize IBM QRadar

IBM

16% 84% **IBM**

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IBM Client Engineering) IBM IBM IBM

IBM ——IBM Observability by Instana APM

Kubernetes

IBM Instana Instana Instana 360

Instana SQL

IBM Watson Discovery AI

20 9 240 150 15%

Watson Discovery Al 1.8 200 85% 97%

240

IBM Cloud Pak for Integration Aspera Aspera , Aspera IBM Cloud Pak for Integration -Apsera 10

ERP

IBM IBM Watson Discovery " "

" " IBM AI

IBM Cloud Pak for Data IBM Watson Discovery Cartridge

PDF NLP

IBM Cloud Pak for Data

IBM

IT IBM ESA 40 Db2+HADR Highly Available Disaster Recovery) 7*24

IBM Db2 Data Management Console DMC SQL RESTful API DB2
DB2 DBA DBA

IBM " "

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[i] Harris Poll IBM 12 2022 6 8 7 17 5 3014 IT IBM 9 25

[ii] IBM IBM Z

[iii] 5 — IBM IT Economics IBM IBM IT 100 IT 10

64000 MIPS IBM 1024 x86 500 x86 11 LinuxONE III LT2 IBM IBM IBM

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