

IBM 2021 —

- 176 0.3% 0.2%
- 3% 2%
- 12% 11%
- 11 Kyndryl 2.5% 1.9%
- 12 161 111 3
- 12 278 14 11%
- 31% 28%
- 30% 27%
- 17%

ARMONK 2021 10 20 IBM NYSE: IBM 2021

IBM Arvind Krishna “ Kyndryl IBM IBM ”

IBM James Kavanaugh “IBM Kyndryl IBM ”

2021 27 IBM 6 2020 6 Kyndryl IBM 12 15

12 161 12 92 18 IBM 111

IBM 84 2020 59 30

- -- 57 2.5 1.9 10% 9% 1% 9 21% 20%
- -- 44 11.6% 11.0% 17% 16% 5% 19% 38% 37%
- -- 62 4.8 5.4 5% 6 4% 5 1% 120
- -- 11 11.9 12.4% IBM Z 33% Power 24% 25% 11% 42% 43%
- -- 2.20 19.2% 19.8

2021

2021 9 30 9 541 2020 9 533 1.6% 1% Kyndryl 7 34 19% 3.77 2020 4.72 20%

GAAP Kyndryl 2.8 5 Kyndryl 0.76

2021 9 30 non-GAAP 9 60 59 1.3% non-GAAP 6.62 2020 6.60

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