

IBM 2021

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- 187 3%
  - 6% 2%
  - 12% 7%
- 12 177 110
- 12 270 15 13%
- 70 13% 9%
  - 29% 25%
  - 35% 30%
- 20% 17%
- GAAP 48.0% non-GAAP 49.3% 30

ARMONK 2021 7 19 IBM NYSE: IBM 2021

IBM Arvind Krishna “2021 IBM AI ”

IBM James Kavanaugh “ 2021 AI “

2021 26 IBM 10 2020 6 Kyndryl IBM 16 15

6 75 6 26 12 IBM 38

12 177 12 97 13 IBM 110

IBM 82 2020 61

- -- 61 6.1 2.5 Cloud Paks 12% 8% AI 12% 8% 7
  - 11 29% 25%
- -- 43 11.6% 7.3% 16% 11% 5% 1% 28% 25% 35%
  - 30% 60
- -- 63 0.4 4.1 4 1% 5% 110
- -- 17 7.3 10.2% IBM Z 11% 13% 7% 10% Power 2% 5% 16%

19%

• -- 2.42 8.6% 11.6

2021

2021 6 30 6 365 2020 6 357 2% 1% 23 10% 2.52 2020 2.83 11%

GAAP

Kyndryl

1.58

Kyndryl

0.20

2021 6 30 non-GAAP 6 37 36 3% non-GAAP 4.10 2020 4.02 2%

2021

2021 7 IBM 2021 110 2021 120 2020 30 Kyndryl

IBM

IBM 175 IBM 3000 IBM Red Hat OpenShift IBM  
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